

From Management to Leadership

Managers need more than ever to add value, not only in their conventional role of team management, but also in the wider role of personal leadership. This programme focuses on how to balance the local issues of managing performance with the challenges of offering genuine leadership and vision to the team.

A highly motivated and productive team is usually led by a manager who is also committed to driving effective change. This programme equips managers with the knowledge to make a more significant contribution to the direction of the business.

Who Should Attend

Experienced managers, team leaders and supervisors who wish to build on their existing management skills in a participative, thought provoking environment. The programme assumes attendees will have at least 12 months management experience, although they may not have any formal management training to-date. The programme can act as an excellent stimulus in helping managers reach a higher level of personal insight and quality of contribution, increasing their capacity to act in a more senior management role.

After attending this programme, participants will have the ability to:

- Learn the difference between leadership and management
- Understand what it takes to be an effective manager in the 21st century
- Build and lead a high performance team
- Motivate people in a non-hierarchical, non-status orientated business
- Place the internal and external customer at the centre of all activities
- Understand their own leadership style and how to utilise it to drive effective change
- Create a leadership culture

Our Key to Effective Learning

Management

Open Programme	✓
In-Company Programme	✓
Competency Based	✓
E-learning Support	✓
High Impact Learning Option	✓
In-Company Location of Choice	✓
Accreditation	✓

Residential Open Programme

Duration: 2 days 1 evenings

Starting: 10:00 AM

Location: Central England

Price: £895 + VAT

This is a fully residential programme, the above price includes comprehensive programme materials, morning coffee, luncheon and afternoon teas.

Residential programme fees do not include the participant's hotel costs. Participants will be required to settle direct with the hotel before leaving.

Open Programme Dates

7 – 8 March 2005

16 – 17 May 2005

11 – 12 July 2005

19 – 20 September 2005

14 – 15 November 2005

Telephone Booking:

Lynn Joy

Customer Business Manager

tel: +44 (0)1789 734300

E-mail Booking:

lynnj@structuredtraining.com

From Management to Leadership



Programme Overview

New Organisations For The 21st Century

Customer focus and mass customisation
The learning organisation
Becoming world class

New Managers For The 21st Century

Moving away from command and control
Building networks not hierarchies
Using contribution not status for credibility

From Management To Leadership

Why many managers over-manage and under-lead
How to construct a compelling vision
Developing your own leadership style

High Performance Management

Connecting vision, values and goals
Constructing a performance framework
Connecting your team's performance to the corporate numbers

Emotional Intelligence

How to incorporate EQ into your leadership style
How emotions affect management decisions
Developing a culture of inter-dependence

Being An Effective Agent Of Change

Change is here to stay
Your role in a change transformation process
The Transformational Leader
Personal Action Planning
Becoming more of a leader
Creating a change programme
Putting it into practice

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High Impact Learning Option	✓
In-Company Location of Choice	✓
Accreditation	✓

In-Company Option

In-Company tailored programmes are bespoke skills based solutions providing a highly interactive and participative environment to address your training and development needs.

Duration: 2 days

Location: Your Venue

Participant Day Rate:
£325 + VAT*

For more information telephone Lynn Joy on Tel: 01789 734300